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**New Castle Hotels & Resorts Appoints Julian Buffam
To Development & Acquisitions Team**

SHELTON, Conn. - - March 6, 2017— Gerry Chase, president and COO of [New Castle Hotels & Resorts](#), a leading third-party management company and hotel developer, today announced that Julian Buffam has joined the company's acquisitions and development team as director of business development.

Buffam most recently was an investment analyst with HEI Hotels and Resorts, charged with underwriting new opportunities, providing supporting analyses for existing investments, and producing and delivering third-party management presentations. Previously, Buffam was a project manager with HVS where he conducted appraisals and feasibility studies across the eastern seaboard of the United States and developed an expertise in adaptive reuse projects, publishing two articles on the subject in the Real Estate Financial Journal.

"Julian has a passion for the development side of the hospitality industry and already has demonstrated strong insights in the sectors where New Castle is a player, specifically upper-

upscale, urban hotels, historic hotels and resorts, and premium select service hotels,” said Chase. “Our development team has a very active and diverse pipeline and Julian’s expertise will enable us to bring more deals to fruition.”

Buffam earned a BA in economics and environmental studies from Connecticut College as well as multiple certificates from the Appraisal Institute.

About [New Castle Hotels & Resorts](#)

New Castle Hotels & Resorts is an award-winning independent third-party hotel manager, owner and developer with 23 hotels and resorts and nearly 3,500 rooms under contract or in development. New Castle’s growing portfolio of hotels spans eight states and two Canadian provinces and includes several of Canada’s historic landmark resorts. The privately-held company was established by CEO, David Buffam in 1980 and consistently ranks among the top hotel management and development companies in North America. New Castle is a preferred operator for diverse brands within the Marriott, Hilton and Choice families.